

### Compassion. Innovation. Trust.





# Welcome to Pax Dental.

Our Lexington Park dentist office was built in 2020 for people for all ages. We celebrate the joy of a happy, healthy smile with state-of-the-art technology. Combing cutting-edge dentistry with a team who treats you like family, a relaxing environment, and personalized treatments. Hover over the QR code with a smart device and take a look around our website!

Top-notch dentistry, from Maryland's top dentists.

### What makes us G.R.E.A.T.? Our Core Values

**Giving Back** 

We believe that giving back completes the circle.

Respect & Integrity

Each person has value. Treat people with courtesy, politeness, and kindness. Be true to yourself, acting with high moral and professional principles, and always "do the right thing."

#### **E**xcellence

Anyone can be average. Not us. We create the "WOW" factor. We strive to give everyone a memorable, unexpected and enjoyable experience that goes well beyond the dental chair.

### **Appreciation**

Be grateful for each other, for our patients, for our work, for our abilities, and for what we have been given.

#### **Teamwork**

Always demonstrate an unselfish commitment to working with others to create a collaborative culture and to do so in a genuine and compassionate way.



### **Our Culture**

Our team of dedicated, driven and compassionate team members go beyond just satisfying patients. We strive to create long-lasting relationships through an unparalleled experience. We believe that creating a culture of excellence enables us to achieve our vision and mission.

-We do what's right for you!

### **Our Purpose**

We revolutionize the dental experience by providing each patient with an authentic personal connection, cutting-edge technology and honest dental care.

"Culture is not a set of beliefs like core values, it is a set of actions." -Mike Hawkins

### **Pax Dental History**

We have grown leaps and bounds in the last 12 years and still growing in strength and numbers.

#### 2011

Pax Dental is Established I 2,200 patients I 7 employees

#### 2017

Approval for new state of the art 12 op facility

#### 2018

Broke ground for new facility

### 2019

Merger with Bayside Dental I +3,800 patients I 15 employees

#### 2020

New facility opens

### 2020

COVID shut down, but persevered and grew the business 120% revenue in the face of adversity.

#### 2022

+7,000 patients I 30 employees

### 2022

Expanding to a 2nd location I Pax Dental North

### **Our Dedicated Doctors**

Meet our Pax Doctors. Dr. Neal, Dr. Hawkins, and Dr. Mullinix are Maryland's premier dentist, with a state-of-the-art facility in the Tri-County area. Our team maintains an unwavering commitment to providing you with an unparalleled patient experience through comprehensive, expert dental care, and outstanding customer service.



Dr. Denise O. Mullinix

DDS

Read More



Dr. Jenny O. Hawkins

DDS

Read More



Dr. Antonia S. Neal

DDS

Read More

# Doctor & Mentor Relationships.



### **Clinical Growth**

At Pax Dental, we have an incredible team of Doctors who work together and offer clinical support. They share in alternative ideas for complicated cases and mentor along your journey as a dental professional. We set up our employees with success from the very start. We also offer positions for all experience levels.



### What Makes Pax Doctors Different



### 2 CDAs

Pax provides 2 Certified Dental
Assistants (CDAs) per doctor to improve
clinical productivity and maximize
efficiencies.



### Mentorship

Pax doctors work in a collaborative, knowledge transferring, environment that will raise confidence and problem-solving abilities.



### **Above Average Earnings**

The resources that Pax provides enables doctors to see more patients through an efficient workflow that will produce more than traditional dental settings.



### **Technology**

Pax invests in the latest technology to reduce patient chair time, with less pain and more treatment options available.



### **Support**

Pax has created an unparalleled support network that focuses on business systems to deliver better results and accelerate our overall growth.

### Pax Dental Difference.

### Dental Service Organization

- √ Business Support
- ✓ Expanded Access to Services & Tools
- √ Specialized Skills

#### **Pax Dental**

- √ Business Support
- ✓ Autonomy in Clinical Decisions
- ✓ Long Term Growth Opportunities
- ✓ Expanded Access to Services & Tools
- ✓ Mentorship & Learning Community
- √ Specialized Skills
- ✓ Immense Resources
- √ Work-Life Balance
- ✓ Customized Associate Agreement

### **Solo Ownership**

- ✓ Autonomy of Clinical Decisions
- √ Long Term Growth
- ✓ Mentorship & Learning Community

This is the Pax difference. We were called to be a Dental Practice that is committed to a positive work-life balance, as well as, providing opportunities for growth and development.

# We always focus on patient quality and experience.

At Pax, we are people over profit. We strive to give the our patients the ultimate patient experience. The environment and interoffice communication is where most dentist offices fall short. Pax has communication processes and procedures in place to avoid those downfalls.





### Workflow

We get them to your chair. We provide the marketing, scheduling and billing process.

#### **Patient Focus**

You as a Doctor can focus on the clinical, while we take care of the business headache side.



## **Opportunites For Clinical Growth**

01

### **Implants**

Pax team is trained to perform implant procedures to restore patients smile.

02

### **Airway Health**

Sleep apnea is one of the most common sleep disorders, and at Pax we treat the problem not the symptoms.

03

### **Same Day Crowns**

Our CEREC technology provides patients with a crown or bridge the same day.





### **Specialty Dentistry**

Pax is on the cutting edge with advances in treatment for sleep disordered breathing and overall health.

### **Frenectomies**

A frenectomy is an oral surgery that procedure that treats a lip-tie or tongue-tie. It may be used to increase the tongue's range of motion and improve your breathing.

### **OMT**

Orofacial Myofunctional
Therapy (OMT) teaches
correct oral function and
rehabilitates oral structures
with the goal of proper
nasal breathing.

### **Pax Technology**



**CEREC Primemill** 



**CEREC Primescan** 



**SprintRay 3D Printing** 



**3D Imaging System** 





**Digital X-Rays** 





We have 400+ reviews with a 5-Star rating! Pax really cares about our patients and how they experience their dental visit. You can be a part of a growing and thriving office and family.



**The Best Doctor** 





**Best Quality** 

# We take care of your marketing.



#### Website

Our marketing team takes care of your digital platform. From scheduling and dental care to digital forms.



#### **Social Media**

Pax is present and active on multiple platforms including Facebook, instagram and YouTube.











### — CEO

### **Michael Hawkins**

Mike is our CEO and business expert. Formerly managing billion dollar budgets for Department of Defense, he transitioned over to grow Pax Dental into what is known today. In little over 2 years, he has set up a business model that makes Pax thrive.





# Get In Touch with Pax Dental.

We would love to talk with you more about your dental career and the opportunity to work for Pax Dental. You can get in touch with us by way of phone or email.

Contact Us

### **Address**

22749 Maple Road Lexington Park, MD 20653

### **Email & Phone**

mike@paxdental.com +1 (301) 863 - 8822

### **Open Hours**

Mon – Thu: 7:30 AM – 05:00 PM Fri: 6:30AM – 4:00 PM